

Let's talk about **Data Loss**

Breaking down why your data needs backing up

It's easy to put off getting a backup solution for your business until it's too late and your data is gone. But despite the risks, many small and medium-sized businesses (SMBs) bury their heads in the sand.

That's what they all say

Don't fall prey to these common SMB misconceptions!

“**It won't happen to us.**”



You're more likely to be the victim of a ransomware attack or data breach than not.

- 69% of businesses were the victim of a ransomware attack in 2021¹
- 61% of business leaders expect ransomware incidents to increase in 2022²

“**Our business is too small to be attacked by cybercriminals.**”



Hackers see SMBs as softer targets than larger enterprises. They have fewer security resources, less sophisticated defences, and are more inclined to pay ransoms because they simply can't afford the downtime.

- 28% of data breach victims are small businesses³
- 70% of MSPs believe ransomware is the biggest malware threat to SMBs⁴

“We don’t have anything hackers want.”



If you run a business, you have data hackers want. From customer and employee records to proprietary information, your data has value to criminals and competitors.

- 57% of SMBs say customer records are their biggest data loss concern; 51% say intellectual property⁵
- Ransomware attacks cost UK companies £346 million a year⁶

“We have antivirus software in place.”



Basic antivirus software and email filters are no longer enough to protect your business in today's complex threat landscape. Criminals will happily exploit any gaps in your defences.

- 59% of ransomware victims have anti-malware filtering⁷
- 42% have legacy signature-based antivirus⁷

“I’m not convinced. I just really don’t think we’re a target.”



Even if you get lucky and a hacker has never targeted your business, there are plenty of other ways to lose data.

- Hardware failure is the #1 cause of data loss⁸
- Human error is responsible for 29% of lost business data⁸

“Most of our data is in the cloud – that means it’s safe, right?”



SaaS applications aren’t infallible. Accidental and malicious deletion is just as much of a threat in cloud environments as it is on-premises.

- Over 70% of data loss in the cloud is a result of accidental or malicious deletion⁹
- 21% of MSPs have seen ransomware attacks in their clients’ SaaS applications⁷

“Microsoft stores our data, so we’ll be able to get it back.”



Microsoft 365 and Office 365 only store data for 30 days. The Microsoft Service Agreement recommends third-party backup solutions for this very reason.

- It takes the average business 184 days to detect a breach and 63 days to contain it¹⁰
- 37% of SMBs have lost data in the cloud¹¹

No Business is Immune to Data Loss...

When it happens, it hurts

Financial impact: It costs the average UK enterprise £618,000 to recover from a successful ransomware attack¹²

Reputational damage: Lost business is responsible for 38% of the total costs associated with data breaches¹⁰

Going offline: Ransomware attacks cause an average of 22 days of downtime¹³

Downtime costs: Downtime costs are 23 times greater than the ransom amount requested⁷

Double trouble: 80% of organisations that pay a ransomware demand are hit again; almost half by the same threat group¹⁴

Compliance fines: The ICO can levy fines of up to £17.5 million (or 4% of annual global turnover - whichever is greater) for failing to comply with UK data protection laws¹⁵

Gone forever: Victims who pay the ransom for a decryptor recover 92% of their data on average¹⁶

Bad publicity: 14% of companies that experience a ransomware attack report negative press and bad publicity⁵

Lost customers: 41% of UK customers will never work with a business again once it's suffered a cybersecurity breach¹²

What can you do about it?

The first step to mitigating the effects of data loss is to find the right combination of business continuity and disaster recovery (BC/DR) solutions.

We connect our partners to a range of robust BC/DR solutions supplied by leading vendors including Acronis, Axcient, Dropsuite, and Skykick. So should the worst happen, you can get your clients back up and running - fast.

**Don't become another data loss statistic.
Schedule a call and we'll help you find
the right backup solution
for your business**

Sources

- ¹ Statista, Percentage of Organisations Victimized by Ransomware (2018-2021)
<https://www.statista.com/statistics/204457/businesses-ransomware-attack-rate/>
- ² PWC, Two thirds of UK business leaders expect cyber security threat to increase over next 12 months
<https://www.pwc.co.uk/press-room/press-releases/two-thirds-of-uk-business-leaders-expect-cyber-security-threat-t.html>
- ³ Verizon, Data Breach Investigations Report, 2021
<https://www.verizon.com/business/resources/reports/dbir/>
- ⁴ Datto, Top Tips for MSPs: Protecting Customers from Phishing and Ransomware
<https://www.datto.com/uk/blog/top-tips-for-msps-protecting-customers-from-phishing-and-ransomware>
- ⁵ Ponemon Institute, 2018 State of Cybersecurity in Small & Medium Size Businesses
<https://www.ponemon.org/news-updates/news-press-releases/news/2018-state-of-smb-cybersecurity-report.html>
- ⁶ Acronis, The top 5 ransomware attacks in the UK and their hidden costs on business
<https://www.acronis.com/en-gb/articles/ransomware-attacks/>
- ⁷ Datto, 2020 Global State of the Channel Ransomware Report
<https://www.datto.com/uk/resources/dattos-2020-global-state-of-the-channel-ransomware-report>
- ⁸ Unitrends, What Causes Data Loss?
<https://www.unitrends.com/blog/backup-what-causes-data-loss>
- ⁹ Selling SaaS Backup Made MSPeasy
<https://www.datto.com/resource-downloads/SellingSaaSBackupMadeMSPeasyO365>
- ¹⁰ IBM, Cost of a Data Breach Report 2021
<https://www.ibm.com/downloads/cas/OJDVQGRY>
- ¹¹ Invenio IT, 11 Data Loss Statistics All Businesses Should Know
<https://invenioit.com/continuity/data-loss-statistics/>
- ¹² CSO Online, UK cybersecurity statistics you need to know
<https://www.csoonline.com/article/3440069/uk-cybersecurity-statistics-you-need-to-know.html>
- ¹³ Statista, Average Duration of Downtime After a Ransomware Attack (2021)
<https://www.statista.com/statistics/1275029/length-of-downtime-after-ransomware-attack/>
- ¹⁴ VentureBeat, Cybereason: 80% of orgs that paid the ransom were hit again
<https://venturebeat.com/2021/06/16/cybereason-80-of-orgs-that-paid-the-ransom-were-hit-again/>
- ¹⁵ The Information Commissioner's Office (ICO)
<https://ico.org.uk/for-organisations/guide-to-data-protection/guide-to-le-processing/penalties/>
- ¹⁶ Sophos, The state of ransomware 2020
<https://news.sophos.com/en-us/2020/05/12/the-state-of-ransomware-2020/>